## ChefYELL

Sourcing, Expense & eXecution

Antony MA, 6021 1972, a@shakehand.co



## ChefYELL, Al for chef

- Al-driven platform for menu cost optimization
- Maximizes profitability and guest appeal
- Empowers chefs to design and cost menus
- Directly publish to social media using menu text/photos
- Al Food photography

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#### The Problem



- Errors in menus lead to significant financial losses.
- Professional Food photo taking is costly
- Fragmented tools complicate the menu creation process.
- Chefs lack data for optimal menu decisions.
- Current methods are based on gut feeling, not data.

# Our Solution: ChefYELL

Sourcing, Expense & eXecution



Food photo modeltrained forrestaurants

Al-powered
word-choice
suggestions improve
descriptions

Menu editor with instant cost-impact warnings

Layout templatesshowcase foodphotos effectively

#### **Team Members**

**Antony Ma** 

**Tech lead** 

- Over 20 yr in software development
- Operate cybersecurity business since 2008

Jia Wei Phong

**Product Manager** 

- Computer Science degree and SAP business analyst
- Strong in project and marketing tools

## **Target Market and Market Size**

#### **Restaurant Owners / Chef**

- Dinner spending is > 500 HKD per head
- Around 20k target restaurants in APAC
- SAM in 1st yr: 1% (200 restaurants)
- Globally it is USD 6-8 billion revenue market (restaurant automation)

## **Pricing and Business Model**

Monthly subscription

B2B software sales

- Food Photo

Monthly paid subscriptions

- Cost estimations

Marketing and social media services

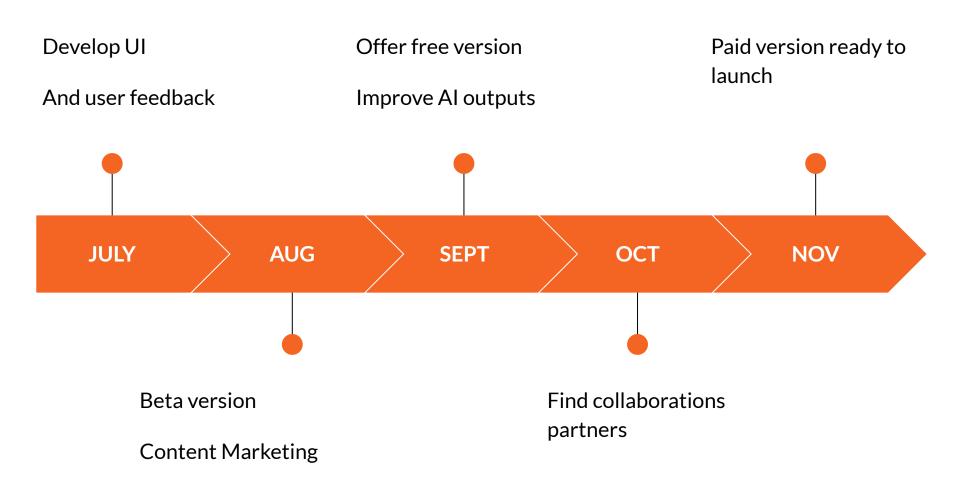
Monthly report on profit margin per dish

50-400 HKD per restaurant

## Al Models for Photo retouch







#### **Contact**

**Antony Ma** 

Email: a@shakehand.co

+ 852 6021 1972